

Webcast and Topics from 2013:

January 24, 2013 - Transformational Gifts: Using Philanthropic Planning To Partner with Prospects and Advisors

February 5, 2013 - Writing a Fabulous Case for Donor Support

February 21, 2013 - What Great Boards Do at Their Board Meetings - And What They Don't Do

March 7, 2013 - Analyze and Identify: Three Steps to Understanding Your Prospects and Supporters

March 19, 2013 - Raising Support from Millennials: How to Raise Support from Younger Donors

March 23, 2013 - The Power of Planning: Building a Strategic and Long-Term Development Plan

May 23, 2013 - Navigating Change: The Three Stages of Board Engagement

August 21, 2013 - How to Incorporate Online Giving Into Your Annual Fund... And Track it

October 13, 2013 - Annual Fund and Major Gifts Partnerships: Pipeline Management and Donors

November 7, 2013 - Effective Campaigns: The Design, Content and Delivery of Effective Email Campaigns