



Amp the Cause

Position Available: Director of Development

Location: Denver, CO

Amp the Cause is a Denver-based nonprofit organization that improves the lives of families through entertainment, annual events and community service projects. We raise critical health and education funds, generate awareness of local charities, use monetary and in-kind donations to help children with life-threatening illnesses, and provide opportunities for kids to participate in educational programs in a safe and healthy environment.

Position Summary:

Amp the Cause is looking for a motivated, creative Director of Development (DOD) who will be a dynamic ambassador of the organization and works closely with the President, Board of Directors, and staff to strategize and execute all aspects of the development functions of the organization. The DOD will create and implement a robust corporate and individual cultivation plan. Be an inspirational leader with the skill, vision and drive to take this successful organization to the next level in corporate cultivation, donor stewardship, individual giving programs, foundation support, earned revenue streams and fundraising events.

The Director of Development is a full-time position with an office in Denver, CO.

Reporting Structure:

Report to: President

Member of the Leadership Team

Required Skills and Experience:

- 5-7 years in:
 - Development field
 - Achieving revenue targets greater than \$1 million
 - Cultivating corporate and individual donors and donor stewardship
- Proven experience and knowledge of fundraising principles and techniques for securing new, corporate, individual, and foundational donors
- Moves management experience to successfully grow the capacity of existing donors
- Ability to create and modify internal and external systems
- Results-orientation, with the ability to manage multiple projects simultaneously within budget and deadlines while remaining calm under pressure
- Strong interpersonal skills
- Proven experience managing a Board of Directors
- Articulate, polished, and professional demeanor with strong work ethic, initiative, and confidence.
- Excellent written and verbal communication skills

- Ability to work independently and also with a team with a high level of energy and can-do attitude
- Demonstrated organizational and administrative skills
- BA/BS degree

Key Responsibilities:

- Increase revenues related to the short and long-term growth of Amp the Cause
- Develop and execute a comprehensive fundraising plan for Amp the Cause with a focus on current and new corporate and individual donors
- Raise the level of sophistication in fundraising programs to improve the results among smaller donors to increase annual fund donor base and amounts raised
- Seek out and cultivate new corporate sponsorship opportunities for programs and events
- Steward current corporate and individual sponsors
- Ensure that every donor group has a clear strategy and timeline for cultivation, solicitation, and stewardship
- Supervise event staff and support the event coordination and execution
- Serve as primary staff liaison for board meetings and board management as assigned
- Provide monthly revenue forecasts, reports, and analysis
- As needed, provide training and guidance regarding fundraising activities to Board and staff

Compensation:

Compensation will be commensurate with experience.

Application Process:

Qualified applicants must submit a cover letter, CV/resume and three professional references to emueller@philanthropyexpert.org. Please reference Director of Development in email subject line and include how you heard about the position. Incomplete applications will not be considered.

No phone calls.